## **ALLAN GRAY MONEY MARKET FUND**

# Fact sheet at 31 August 2007

Sector: Domestic - Fixed Interest - Money Market

Inception Date: 1 July 2001
Fund Manager: Andrew Lapping

The investment objective is to exceed the return of the simple average of the Domestic Fixed Interest Money Market Unit Trust sector excluding the Allan Gray Money Market Fund, as well as to provide a high degree of capital stability with minimal risk of loss

### **Fund Details**

 Price:
 100.00 cents

 Size:
 R 3 079 970 137

 Minimum lump sum:
 R 50 000

 Minimum monthly:
 R 5 000

 Subsequent lump sums:
 R 5 000

 Monthly yield at month end:
 0.79%

Income distribution: Daily, pays out monthly

Annual management fee:

Fixed fee of 0.25% (excl. VAT) per annum.

#### Total Expense Ratio\*

| Total Expense | Included in TER |                       |  |  |  |
|---------------|-----------------|-----------------------|--|--|--|
| Ratio         | Trading Costs   | Performance Component |  |  |  |
| 0.31%         | 0.00%           | 0.00%                 |  |  |  |

\*A Total Expense Ratio (TER) is a measure of a portfolio's assets that are relinquished as operating expenses (incl. VAT). It is expressed as a percentage of the average value of the portfolio, calculated for the year to the end of March 2007. Included in the TER is the proportion of costs that are incurred in the performance component and trading costs. These are disclosed seperately as percentages of the net asset value.

#### Commentary

Money market rates continued their upward trend through August, in response to inflation data which was significantly worse than expected. We remain cautious on the inflation outlook. The duration of the fund is 53 days, below the 90 day maximum.

#### **Distributions**

### Actual payout (cents per unit)

| Period ended | Jan  | Feb  | Mar  | Apr  | May  | Jun  | Jul  | Aug  | Sep  | Oct  | Nov  | Dec  |
|--------------|------|------|------|------|------|------|------|------|------|------|------|------|
| 2001         | -    | -    | -    | -    | -    | -    | 0.98 | 0.83 | 0.79 | 0.75 | 0.70 | 0.69 |
| 2002         | 0.73 | 0.67 | 0.80 | 0.78 | 0.87 | 0.86 | 0.95 | 0.96 | 0.96 | 1.04 | 1.02 | 1.06 |
| 2003         | 1.06 | 0.96 | 1.05 | 1.02 | 1.05 | 0.98 | 0.97 | 0.93 | 0.85 | 0.84 | 0.72 | 0.69 |
| 2004         | 0.67 | 0.61 | 0.63 | 0.61 | 0.63 | 0.60 | 0.65 | 0.65 | 0.61 | 0.60 | 0.58 | 0.60 |
| 2005         | 0.60 | 0.54 | 0.60 | 0.58 | 0.59 | 0.57 | 0.56 | 0.56 | 0.55 | 0.56 | 0.55 | 0.58 |
| 2006         | 0.58 | 0.52 | 0.57 | 0.55 | 0.57 | 0.55 | 0.59 | 0.62 | 0.63 | 0.67 | 0.67 | 0.71 |
| 2007         | 0.72 | 0.66 | 0.74 | 0.72 | 0.74 | 0.72 | 0.76 | 0.79 |      |      |      |      |

# Calculating the Running Yield

The daily published yields are effective annual yields based on the seven-day rolling average yield.

The monthly distribution is based on the actual interest accrued during that month.

**Calculation:** The accrual in cents per unit for the previous seven days is converted into an average annual nominal yield and divided by the compounding factor to obtain a periodic effective rate. This figure is then converted to an annual effective rate.

## Performance

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| % Returns                | noney Market Fund | Benchmark" |  |  |
|--------------------------|-------------------|------------|--|--|
| Since Inception* (unanr  | nualised) 71.1    | 71.5       |  |  |
| Latest 5 years (annualis | sed) 8.8          | 8.8        |  |  |
| Latest 3 years (annualis | sed) 7.7          | 7.6        |  |  |
| Latest 1 year            | 8.9               | 8.7        |  |  |

Manay Market Fund

Source: Micropal, performance as calculated by Allan Gray on 31 August 2007

### Allan Gray Unit Trust Management Limited (Registration Number 1998/007756/06)

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Collective investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total market value of all assesses in the portfolio including any income accrual and less any permissible deductions from the portfolio dividedby the humber of units in issue. Declaration of income accruals are made daily and paid out monthly. Fund valuationstake place at approximations because any permissible deductions may be received by the managery 14/h00 each business day. Performance figures are from Allan Gray Unit makes and repurchase sead and repurchase seads and repurchase seads and repurchase repurches may be received by the managery 14/h00 each business day. Performance figures are from Allan Gray Unit Trust Management frees because the sead of the portfolio to trigge insufficient (liquidity, A schedule) of fees and charges and maximum commissions is a variable on request from Allan Gray Unit Trust Management—Initied. Commission and incentives may be paid and if so, would be included in the overall costs. A constant price will be maintained. Member of the ACI. Total Expense Ratio (TER): When investing, costs are only a part of an investment decision. The investment objective of the Fund should be compared with the investor's objective and then the performance of the investment objective of the Fund should be compared with the investor's objective and then the performance figures and values are quoted after the deduction of costs incurred within the Fund so the TER in not a new cost. A high TER will not necessarily imply a poor return nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs.

<sup>\*</sup> Since inception to 31 March 2003, the benchmark was the Alexander Forbes 3-Month Deposit Index. The current benchmark is the Domestic Fixed Interest Money Market Unit Trust sector excluding the Allan Gray Money Market Fund.